

## TERM SHEET

Name of Business Associate

PAN No.

Please find below the service-wise revenue sharing pattern between you and EWL:

Services	Business Associate Share	EWL Share
Brokerage		
IPO and FPO		
Bonds/FD/NCDs		
Trading Account		
National Pension System		
Loans		
Mutual Funds		
Financial Planning		
Research Products		
Other products		

**Other Terms:**

1. All remunerations will be subject to TDS deductions/other applicable taxlaws.
2. The remuneration will be paid only in the respective bank account as provided by the Business Associate.

Signature of Applicant:

Date:

Place: